MEKORMA

Guide to Pricing

A clear and simple guide to help you choose the best Mekorma option for your business.

Effective for the year of 2025

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Introduction

Mekorma provides end-to-end solutions to automate your AP department within your ERP system. This includes maintaining vendor compliance, digitally capturing invoices, and making the payment process efficient and safe. The centerpiece of these solutions is called the Mekorma Payment Hub (Payment Hub).

The Payment Hub helps you streamline your payment processes, automate your workflows, and enhance your security. Whether you use Microsoft Dynamics GP (Dynamics GP) or Microsoft Dynamics 365 Business Central (Dynamics BC), the Payment Hub can help you save time, money, and hassle.

This document describes the subscription tiers for Payment Hub products, which are designed to offer you flexibility and simplicity. Our subscriptions are based on the features and functionality that you need, and the number of companies that you manage.

Payment Hub is our base product which contains the essential payment functionality for a wide range of company scenarios. We also offer a lower cost tier, Payment Hub Starter, for our clients with basic payment needs.

You can also activate Remote Payment Services (RPS) to either tier of service. With RPS, you can stop printing your own checks in-house while giving you and your vendors more choice of payments: checks, ACH or virtual credit card.

For larger AP departments who are managing multiple entities or multiple companies, we have the add-on Shared Services-Multi-Entity which greatly simplifies the amount of work involved in managing the payment process. We also support Binary Stream's Multi-Entity Management solution.

Finally, for our Dynamics GP customers, we offer Mekorma Invoice Capture to digitally read and interpret your vendor invoices.

This document explains the pricing and what is included in each of these tiers and add-ons.

A 30-day free trial is available for first-time users on both Business Central and Dynamics GP.

End-to-End Accounts Payable Solutions for Dynamics GP and BC

Mekorma Payment Hub

SOLUTION	Monthly Price (billed annually)
Payment Hub Shared Services - Multi-Entity	$375
Payment Hub Core	$250
Payment Hub Starter	$125

Add-Ons

SOLUTION	Monthly Price (billed annually)	Other Fees	Licensing Notes
Remote Payment Services	+ $0	See RPS Overview (pg 6) for explanation	May be added to any tier of Payment Hub

Stand-Alone

SOLUTION	Monthly Price (billed annually)	Other Fees
Invoice Processing (GP Only)	$400	Requires Power platform licenses and AI credits.

Mekorma Payment Hub Core

Payment Hub Core is for businesses that need advanced payment features and automation. With Payment Hub Core, you enjoy these benefits:

- **Enhanced Check Printing Features**
  - **Electronic Signatures:** Add digital signatures to your documents and reduce paper waste.
  - **MICR Line Support:** Print checks with magnetic ink and improve security and readability.
  - **Format Library:** Access a variety of check and remittance formats and customize them to your needs.
  - **Overflow Remittances:** Print additional remittance information on separate pages and avoid using check stock for these overflows.
  - **Payment Image Archive:** Store and retrieve your check images and ACH/v-card payment remittances for easy reference and audit.
- **Action Board for a Single Entity:** Manage all your payment tasks from a single dashboard and automate your workflows.
- **Power Approvals:** Approve your payments from any device and location with the Power Platform app (Dynamics GP only).
- **Payroll Support:** Print and approve your payroll checks and remittances with the same features as your AP checks (Dynamics GP only).
- **Vendor Validation**
  - **TIN Number Checking**
  - **OFAC Validation**
  - **Address Verification**

Payment Hub Core costs $250 per month, billed annually. It is available for both Dynamics GP and Dynamics BC, but some features may vary depending on the platform. For Dynamics GP users, you will need to have Power Platform licenses for mobile approval. For Dynamics BC users, you will not need Power Platform licenses, but you will need BC licenses to approve payments.

Mekorma Payment Hub
Shared Services - Muti-Entity

Shared Services-Multi-Entity is the ultimate option for businesses that need to manage multiple companies and entities. With Shared Services-Multi-Entity, you can enjoy all the benefits of Payment Hub Core, plus the following:

- **The Action Board for unlimited companies and checkbooks:** From one centralized window, build payment batches automatically according to payment rules you define, across all your companies and checkbooks. Designated users are notified when their approval is needed. Approvers view, reject, and approve payment transactions within the ERP or on a mobile device. Once approved, one-click prints and posts payment batches; EFT and Safepay files are generated automatically. Or, save even more time by sending payments via RPS.

- **Multi-entity payment management:** Consolidate and streamline your payment processes across multiple companies and entities. This option supports multiple company databases within one tenant or environment. It also supports the Multi-Entity Management module from Binary Stream.

- **Multi-company enhancements:** Access additional features that support your multi-company operations, such as intercompany transactions, consolidated remittances, and cross-company workflows.

Shared Services-Multi-Entity costs $125 per month billed annually, in addition to Payment Hub Core. This tier is available for both Dynamics GP and Dynamics BC users, but some features may vary depending on the platform.

Mekorma Payment Hub Starter

"What if I just want check printing?"

Payment Hub Starter is the most affordable option for small businesses that need basic check printing features and ACH remittance support. With Payment Hub Starter, you can enjoy the Enhanced Check Printing features of Payment Hub Core, as listed above. If you do not need advanced automation and approval or multi-company support, this level of service is great. You can also activate our Remote Payment Services (RPS) feature as an add-on.

Payment Hub Starter costs $125 per month billed annually, and is available for both Dynamics GP and Dynamics BC.

Add-ons & Stand-alones

Remote Payment Services (RPS)

For organizations seeking to streamline their payment processes by bringing their payments to the cloud, **Remote Payment Services** offers a robust service you can activate. With RPS, you'll never have to print another check again, and can pay your vendors by check, ACH, or virtual credit card with ease. Both Payment Hub tiers offer the option to activate RPS.

Current pricing for activating this service includes a one-time activation fee of $2,500. Following activation, there are no monthly service fees. Users only pay ongoing transaction costs for checks and ACHs. You may also earn rebates for any vendors that accept credit card payment. Rebates for any vendors that accept credit card payment will offset your fees, and in many cases depending on your card volume, will exceed fees and become a revenue stream for your business. Call us for an ROI analysis.

Mekorma Invoice Capture

For the Dynamics GP platform, businesses can add **Mekorma Invoice Capture,** an AI-driven invoice digitization process, to their solution. For pricing, please see Mekorma Invoice Capture Pricing information on **our website**.

For the Dynamics BC platform, Mekorma has an alliance with SignUp Software. We work hand-in-hand with SignUp to ensure you have a complete end-to-end AP solution

Frequently Asked Questions

I am an existing GP user and I want to migrate to BC. What will I pay?

Move to BC after version 1.0 deploys (est. April 2025)

Scenario: A user of any Mekorma features on GP starts their transition to BC after V1.0 deploys

Cost:

1. If the user is on the subscriptions described in this guide, the same subscription rates apply on BC.

2. If the user is on pricing prior to 10/1/2024, the user will need to select a subscription tier based on the capabilities needed. See the Feature Matrix on the next page for more information.

I am an existing GP user and I want new features. What will I pay?

Find the features you need on the Feature Matrix included on the next page to identify the tier of Payment Hub Service and the add-ons that you need. Then use the Price Matrices to establish your subscription price. If you are in the middle of an existing subscription, contact us to compute any credits you have remaining.

Feature Matrix MICROSOFT DYNAMICS GP

The feature matrix names the major features of Payment Hub and explains what tiers and add-ons you need in order to use this feature.

FEATURE ▼	SOLUTIONS ▶	Payment Hub Starter	Payment Hub Core	Shared Services Multi-Entity
Subscription *(Billed Annually)*		**$125/mo**	**$250/mo**	**$375/mo**
Enhanced Check Printing • Electronic Signatures • MICR Line Support • Format Library • Overflow Remittances • Payment Image Archive		✓	✓	✓
Remote Payment Services Activation Requires one-time activation fee and monthly transaction fees, offset by rebates.		✓	✓	✓
Action Board for a Single Company			✓	✓
Power Approvals			✓	✓
Payroll Check and Direct Deposit Support			✓	✓
Vendor Validation • TIN (EIN) Number Checking • OFAC Validation • Address Verification			✓	✓
Action Board For Multiple Companies				✓
MEM Connector				✓

Invoice Capture & Mobile Workflows *(Requires Power Platform & Ai Builder Licenses)*	**Subscription** *(Billed Annually)*	**$400/mo**

Feature Matrix MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

The feature matrix names the major features of Payment Hub and explains what tiers and add-ons you need in order to use this feature.

FEATURE ▼ SOLUTIONS ▶	Payment Hub Starter	Payment Hub Core	Shared Services Multi-Entity
Subscription *(Billed Annually)*	**$125/mo**	**$250/mo**	**$375/mo**
Enhanced Check Printing • Electronic Signatures • MICR Line Support • Format Library • Overflow Remittances • Payment Image Archive	✓	✓	✓
Remote Payment Services Activation Requires one-time activation fee and monthly transaction fees, offset by rebates.	✓	✓	✓
Action Board for a Single Company		✓	✓
Vendor Validation • TIN (EIN) Number Checking • OFAC Validation • Address Verification		✓	✓
Action Board for Multiple Companies			✓
MEM Connector			✓

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We hope that this document has helped you understand our pricing and the benefits for your business. We are confident that our pricing model will offer you value, flexibility, and simplicity, and help you achieve your payment goals. If you have any questions or feedback, please feel free to contact us at www.mekorma.com. We look forward to serving you.

Contact Us

Find us at **www.mekorma.com**